

# INTRODUCTION TO BUSINESS GATEWAY

- The Highland Council and Moray Council's business support service
  - = All of our support and events are fully funded, so are **free for local businesses**
- Locally delivered by Highland Opportunity – The Enterprise Trust for the Highlands
  - = This means we can help you access an even **broader range of support**
- Advisers across Highland and Moray
  - = You can find a friendly, experienced adviser **in your local area**

Business Gateway Highland and  
Moray is delivered by:



**HIGHLAND  
OPPORTUNITY**

# HOW WE CAN HELP YOU START YOUR BUSINESSES

- Access to finance
- Business planning
- Market information
- Networking
- CREATE a Business
- Business skills training
- Financial forecasting
- Finding business premises
- Social media

and much more!

Business Gateway Highland and  
Moray is delivered by:



**HIGHLAND  
OPPORTUNITY**

# HOW WE CAN YOU DEVELOP YOUR BUSINESS

- Developing robust growth plans
- Entering new markets
- Improving business efficiency
- Winning public contracts
- Taking on staff
- Accessing finance to grow
- Developing new products
- Attracting more customers
- Enhancing marketing activity
- Learning new skills

and much more!



# HOW WE CAN HELP YOU TO TENDER

We can offer **practical one-to-one support** to:

- register with Public Contracts Scotland (PCS)
- find and get alerts for suitable contract opportunities
- register with Public Contracts Scotland – Tender (PCS-Tender)
- submit a tender online



## WHAT WE OFFER – THROUGH HIGHLAND OPPORTUNITY:



- Accessible loans for Highland businesses
- Interest rates between 5% and 8%, repayment terms up to 7 years



- Advice, events and information to **do business overseas**
- Support to help you access to **public contracts** throughout Europe.



- Finance & mentoring for **entrepreneurs aged 18–30.**

Business Gateway Highland and Moray is delivered by:





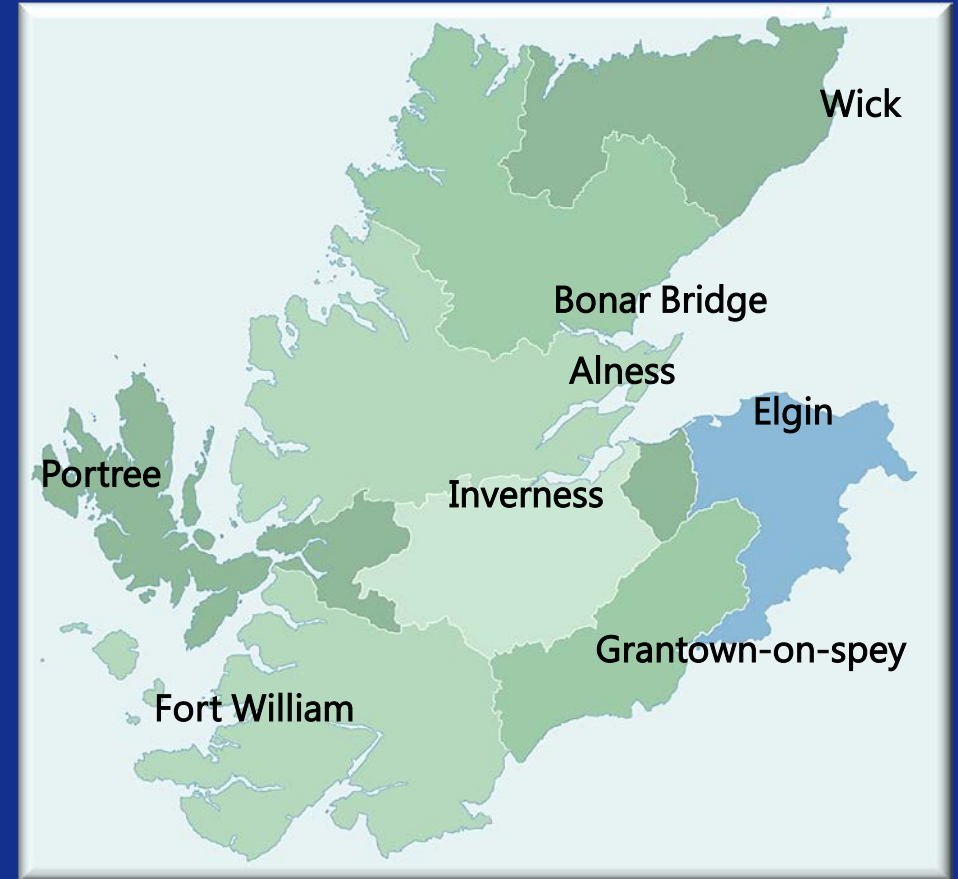
## LOCAL SUPPORT

8 offices across Highland and Moray

Contact us on **01463 713 889**

or by email at [bgateway@highland-opportunity.com](mailto:bgateway@highland-opportunity.com)

We'll put you in touch with your **local**  
Area Business Manager / Specialist Adviser



Business Gateway Highland and  
Moray is delivered by:



**HIGHLAND  
OPPORTUNITY**